



Saunders Group Newsletter

February 2015

REHABILITATED BUILDING AND FACILITIES FOR IDP'S IN KASPI

IN THIS ISSUE

Director's Word

By Richard Saunders

We are now well into 2015, and all doing our part to improve the quality of Georgia.

I ask what will be in store for Georgia in 2015?

The Georgian Dream government has held power for a couple of years now, and with elections next year, will there be a push to prove to the public they deserve another term?

Lately there has been significant devaluation of the Lari. This has created some uncertainty in the business environment, will it continue to devalue or will it bounce back?

There are some significant constructions proceeding in Tbilisi with a plethora of new hotels and apartment complexes coming into the market. Will demand equal supply?

The EU trade agreement was signed last year, can Georgia now meet all the stringent requirements to open up trade?

The breakaway regions in Georgia remain unstable; is Russia planning on taking Georgia away from the EU's grasp?

The business community will certainly adapt to the environment, the question is what environment that will be.

Latest Staff News

Saunders Group has continued to grow this month. We have hired two new employees for one of our projects and we are proud that we have two architects at our company – Baqar Lutidze and Irakli Melkadze.

Quote of the month

"To practice five things under all circumstances constitutes perfect virtue; these five are: gravity, generosity of soul, sincerity, earnestness and kindness;"

Confucius.

Projects Ongoing and Upcoming

A brief wrap on the progress of our ongoing projects and a look at potential new ones.

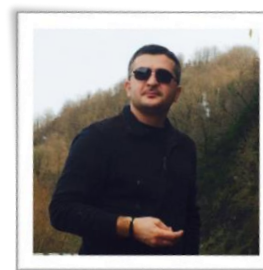
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Staff Function

A brief word and some pictures of the staff trip to the snow covered hills of Gudauri.

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Meet a team member

Meet the man who fixes things. From cars to the office no job is too big or too small.

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Active Projects

by Various Engineers

WIMP II - 28 Cities Water Rehabilitation Project

The Joint Venture of ILF and Saunders Group has continued with supervision of the water supply rehabilitation projects across Georgia. The project initially started in August 2014, but because of some complications with drawings, many sites were delayed and we are still waiting for the corrected drawings to start a full mobilization of the project. In spite of the complications, we still have some sites operating at this stage. There is positive progress at the Gurjaani site where our engineer, Zura Mosidze, is supervising the construction process. In East Georgia we have also started in Tsnori. In the South of Georgia we have the Akhaltsikhe site operating, where our engineer Gia Toshkhua is supervising the site and updates us regularly on the progress there. The situation is also positive in West Georgia; we have started work in three cities: Senaki, Abasha and Khobi. Our engineers are doing their best to ensure they complete high-standard work on time.



Batumi Coastal Protection Project

Saunders Group together with Technital (Italy) and Deltares (the Netherlands) has started a new project – the Batumi Coastal Protection project. This project is very interesting and an important project for Georgia. Construction is planned to start in summer. For now we are executing the first phase of the project, which includes the survey of the coastline and sea. Technital, with help from SG, has executed the majority of the survey and submitted the report to MDF. There are some procedures that still must be completed to ensure the survey results are accurate. When construction begins in summer, we hope Saunders Group engineers will contribute to this project more actively, as long as the main part of our contribution to the project involves the supervision of construction works. Our engineers Malkhaz Vardosanidze and Amiran Azmaiparashvili are involved in project management and have helped our Italian partners from the beginning of the project.

IDP Buildings Rehabilitation

The Joint Venture of Voyants Private Ltd, Saunders Group and BETS consulting services finished with the supervision and construction management of IDP housing rehabilitations across Georgia. Kutaisi Hospital, Kaspi and Borjomi Hospitals and Cottage settlements were completed and inauguration ceremonies were held late last year. The new residents thoroughly appreciate the work and efforts of all involved.



Telavi and Tskaltubo WWTP

The Joint Venture of ILF and Saunders Group have continued with the feasibility and preparation of bidding documents for the rehabilitation and construction of waste water treatment plants (WWTP) in Telavi and Tskaltubo. These projects will be considered as pilot projects for the WWTP, which could be implemented in towns across Georgia. The country is in great need of such projects.

SDSU - San Diego State University Project.

Saunders Group is actively working on the SDSU project, which includes the rehabilitation and reconstruction of university buildings. Our engineers are actively working on the evaluation and design of the project. Alexandre Abzianidze is competing an Environmental Assessment and Social Management framework plan. We are working to prepare a full plan for reconstruction and when the construction starts, Saunders Group will consult and supervise the construction process.



Staff Function

by Teona Jebiashvili

Gudauri is the best place to spend time at the weekend. Snow, fresh air, nice ski trails, sunshine and cool weather is relaxing. Saunders Group decided to invite all employees and create one day of relief. The sunny, calm day, spent in Gudauri must be one of the most memorable days out for Saunders Group and ILF colleagues. Foreign engineers, whose first time it was to Gudauri, couldn't keep inside their emotions which comes from the beautiful snow mountain views. The environment was full with sunny rays, merriment and amusement as tourists and locals made everyone's mood cheerful. The day ended with a meal at a Georgian restaurant. When you are looking through the memorable photos and are reminded of the adventures, you realize one more time that "Life is beautiful".



Business Development

by Lia Jukharidze

We've been working on several RFQ and EOs this month and below you can see the overview of these projects. These are upcoming opportunities for Saunders Group.

- Saunders Group with Technital (Italy) has submitted a proposal Preparation of Detailed Design and Bidding Documents for Rehabilitation of 10 road sections (approx. 100km) under the Third Secondary and Local Roads Project to the Roads Department of the Ministry of Regional Development and Infrastructure. Regarding the Secondary and Local Roads Project (SLRP III) for Preparation of Detailed Design we are waiting for news about this road project and hope for successful completion.
- Saunders Group with Voyants Solutions Pvt Ltd (India) has submitted a proposal for the MCA Schools For Developing rehabilitation design packages and construction supervision in public schools of Georgia for Task Order 1 for 7 Schools and Task Order 2 for 12 schools. Now it's an evaluation process for submitted proposals and we are now waiting a couple of weeks for the results.
- Saunders Group with ILF (Austria) has signed a contract for the water supply system rehabilitation project in 28 cities of Georgia (WIMP II). The contract was signed in August and work has already started at seven sites. The rest of the works are expected to commence in May 2015.
- Saunders Group together with Voyants (India) has been given notice to proceed on the San Diego State University (SDSU) project related to construction and rehabilitation of university facilities in Tbilisi. Saunders Group engineers are actively working on the project.
- Saunders Group will soon sign a contract with Cushman Wakefield to assist with the technical and engineering aspects for the role-out of a food and beverage franchise across the territory of Georgia.
- Expressions of Interest have been submitted for various projects across infrastructure consulting services in Georgia.



MR. TEMURI TVAURI

Temuri joined Saunders Group in the middle of last year to take on the role of managing the company's logistics.



Temur please tell us a little about yourself and your family.

As I've been gone for a long time, now I live with my parents in Tbilisi. I have a sister, she is married and has three kids, I often visit them and love to spend some time with kids.

You joined Saunders Group around 6 months ago; how have you found working at Saunders Group so far?

I'm glad I joined this company. I love the atmosphere and people. I am a very sociable person and for me working in a friendly surrounding means a lot. I have to note also that Saunders Group is a small but a fast growing company. This gives me an expression and hope that as the company grows we professionally grow with it and I see an opportunity to build my career here.

We all know you as a responsible and valuable employee, what do you like most in your work and position? Is there anything you would like to change?

Every person here has their responsibilities and so do I, but my responsibilities aren't limited. I have a various things to complete every day. Every day I come to work with a plan and have things to complete by the end

of the day, most of the time I know what I'm ought to do, but as long as I'm the logistics at the company I face new challenges and when I solve them; that makes me feel more satisfied.

We know you have experience of working and living abroad, what do you think are the main differences between Georgian and foreign companies?

Yes I've been working in the United States for quite a long time of my life. If you really try to succeed in the States you will get a promotion and a high salary. It was the same in my case. In the US companies have a bigger market to operate. If the business is useful and needed it grows fast. I also knew what I was doing and why I was working every day. People were also nice, but working at Saunders Group for me means not only a job, but a social life and being with people I respect and love. I see a huge potential in my management and I learn a lot from them.

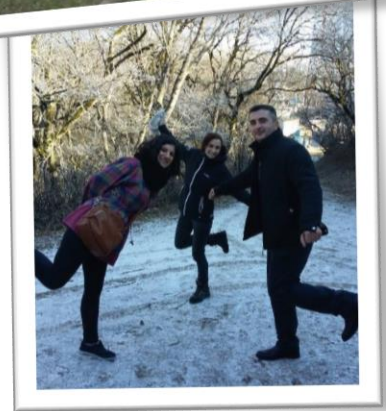
What were your impressions about your future 10-15 years ago?

My plans changed a lot when I left Georgia, I had to grab what I was offered in a foreign country, because I didn't have experience or degree from an American College to choose what I really wanted to do. I didn't expect

much in my life and don't regret the experience which I got in United States, because it helped me a lot in my life, but I expected a little more from myself when I was younger. I was interested in many other professions but I don't think doing something else would have made me more happy or satisfied, the only thing I thought I would have now is my own family, but I am working on it and hopefully I'll get what I want.

How do you feel about Saunders Group, and where do you see the company after 5 years?

As I already mentioned Saunders Group has unlimited potential. First of all I'm glad that there is a company in Georgia which is operating in Infrastructure Development. This is a most important field in this case for my country that need development. Not only do I see this need, but our Government also thinks the same way. It's obvious we will get lots of projects, the company will continue to grow and in five years we will have a couple



branch offices throughout Georgia.

Besides work and career, what do you like to do? Is there any sphere you are interested in?

I have many friends here in Georgia, so the best thing to relax for me is to hang out with friends and family. We often go out to the nature for fishing or hunting, then we prepare food eat and have fun together.

What would be your wish for Saunders Group and its employees?

I wish for Saunders Group and its employees lots of success and growth in the future.

Saunders Group Monthly Newsletter

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